

**OMNIA Partners' under Master Agreement No. 2018011-02,
led by the City of Mesa, Arizona.
Intergovernmental Cooperative Purchasing Agreement
Procurement Officer Determination
COMAR 21.05.09.04**

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the Department of General Services (DGS) Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

This third modification to the existing contract is being made as a result of a retroactive finding that arose during the initiation of a new contract. It aligns the term of the statewide contract with the extension approved by OMNIA Partners on May 30, 2024, under Master Agreement No. 2018011-02, led by the City of Mesa, Arizona. The ICPA that DGS – OSP seeks to amend was originally approved by the Board of Public Works (BPW) on April 19, 2023, as Item 41-IT Supplemental. Continued use of the current ICPA will streamline the procurement process and maximize cost avoidance for participating state agencies.

A comparison of the current contract pricing reveals that the State will receive cost benefits from extending the contract. DGS-OSP compared multiple line items of SHI International Corporation's for the current ICPA against their pricing available on the General Services Administration's (GSA), multiple award schedule price list. Two line items for the same requested software offered under both contracts were compared and it was determined that OMNIA's prices were lower in both instances. No MBE or VSBE participation was established for this contract because there are no subcontracting opportunities as this contract remains solely for the purchase of software licenses and software license renewals.

DGS-OSP initiated a process to pursue new contracts to purchase Microsoft licensing packages under an ICPA with CDW Government LLC (hereafter "CDW-G") and SHI International Corporation (hereafter "SHI"), via Master Agreement Nos. 2024056-01 and 2024056-02, which required BPW approval. During that process, it was discovered that the current BPO had been overdrawn by \$18,072,384.55, despite showing a remaining balance in FMIS and ANSWERS. The overspending resulted from discrepancies between encumbrances and actual expenditures, as these systems reflect payment activity, not obligated amounts, and do not adjust balances when

payments are processed outside FMIS for agencies such as MDOT. This led to inaccurate reporting of available funds and ultimately caused the BPO to be overspent.

The identified retroactive amount is \$18,072,384.55, and the proactive amount is \$7,500,000, resulting in a total modification amount of \$25,572,384.55. In accordance with state procurement regulations, any retroactive contract must be submitted to the BPW for approval to ensure compliance with applicable laws and policies. We acknowledge the financial discrepancies resulting from the challenges MDOT and DGS have faced in accessing each other's financial systems. While DGS and MDOT have not yet been able to resolve these challenges due to technical limitations of the FMIS system, both agencies are aware of the situation and are working towards a resolution. We will continue to monitor the situation and take necessary steps as appropriate to help ensure these matters are resolved.

In accordance with COMAR 21.03.01.03.01, this modification addresses the financial discrepancies stemming from MDOT's and DGS's inability to access each other's financial systems. To resolve these issues, DGS is adjusting the contract to account for financial commitments made to date and is increasing the contract value by \$7,500,000. This action is necessary to ensure that critically required software functionality remains available for State agency use. Furthermore, the retroactive and proactive adjustments to the contract value ensure that both past discrepancies and ongoing procurement needs are addressed appropriately. By increasing the contract value, DGS is ensuring that the State remains in compliance with procurement requirements while also providing sufficient time to resolve any outstanding issues and finalize the upcoming contract. Continued use of the current ICPA will streamline the procurement process and maximize cost avoidance for participating state agencies.

Maureen Loiseau

06/30/2025

Maureen Loiseau, Procurement Officer, DGS OSP / Date

Kareen Davis

06/30/2025

Kareen Davis, Director of Procurement, DGS OSP / Date

Linda Dangerfield

[Linda Dangerfield \(Jun 30, 2025 17:51 EDT\)](#)

06/30/2025

Linda Dangerfield, Deputy Chief Procurement Officer, DGS OSP / Date

Atif Chaudhry

07/01/2025

Atif Chaudhry, Secretary DGS / Date

DGS OSP ICPA POD MOD for OMNIA SHI











Microsoft


Final Audit Report

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