



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

**NASPO ValuePoint eProcurement Solutions and Services
Master Agreement, State of Maine**

**Intergovernmental Cooperative Purchasing Agreement
Procurement Officer Determination
COMAR 21.05.09.04**

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the Department of General Services (DGS) Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

In accordance with State Procurement Regulations COMAR 21.05.09.04, the DGS OSP Procurement Officer has determined that it is in the best interest of the State to procure a new contract with Ivalua, Inc. for eProcurement Solutions and Services via a NASPO cooperative contract through the ICPA procurement method. This will be procured for \$5,730,308.00.

The NASPO ValuePoint eProcurement Solutions and Services contract is a multiple award contract that provides a variety of eProcurement services in four core categories. It was awarded after a public competitive procurement process that is compliant with Maryland statutes. This Master Agreement was competitively procured by the lead State of Maine in 2022. A total of 35 proposals were received, and of those proposals, 15 awards were recommended across the four categories based on responsiveness and final rankings against the pre-established evaluation criteria. The State is receiving a discount of 59.6% off of Ivalua's published list pricing for software licensing and maintenance. This pricing is available to state purchasing departments and represents a significant cost benefit provided by the cooperative purchasing procurement method.

In addition, there is a reduction in administrative burdens on the State by not having to conduct a sole source procurement to obtain the Ivalua software which underpins the eMaryland Marketplace Advantage system. The choice of this procurement method will reduce the length of time for delivery of the solution to further reduce the administrative burden and will ensure transparency to the citizens of Maryland.

Based upon the cost benefits and administrative efficiencies presented above, I have determined that it is in the best interest of the State to participate in this intergovernmental cooperative purchasing agreement, that doing so will provide cost benefits to the State, promote administrative efficiencies, or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

Amanda Longacre

06/05/2025

Amanda Longacre, Procurement Officer, DGS OSP / Date

Christopher Hautala

06/05/2025

Chris Hautala, Associate Director of Procurement DGS OSP / Date

Kareen Davis

06/05/2025

Kareen Davis, Senior Director of Procurement Operations DGS OSP / Date

Linda Dangerfield

[Linda Dangerfield \(Jun 5, 2025 18:53 EDT\)](#)

06/05/2025

Linda Dangerfield, Deputy Chief Procurement Officer DGS OSP / Date

Atif Chaudhry

06/06/2025

Atif Chaudhry, Secretary, DGS / Date










DGS OSP ICPA POD for NASPO Ivalua eProcurement solutions and services

Final Audit Report

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