



**DEPARTMENT OF GENERAL SERVICES
OFFICE OF STATE PROCUREMENT
ACTION AGENDA
December 15, 2021**



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**25-S. SERVICES CONTRACT
*Department of General Services***

Contract ID: Small Package Delivery Service; BPM023280
ADPICS No.: 001B2600252

Contract Description: Statewide contract to provide non-exclusive small package delivery services at a discounted rate.

Awards: FedEx Corporate Services, Inc.; Memphis, TN

Contract Term: 01/06/2022* - 01/05/2027 (*or earlier upon BPW approval)

Amount: \$3,500,000

Procurement Method: Intergovernmental Cooperative Purchasing Agreement
(State of Utah NASPO ValuePoint MA454)

MBE/VSBE Participation: N/A / N/A

Incumbents: Same

Requesting Agency Remarks: Approval of the State's participation in an Intergovernmental Cooperative Purchasing Agreement competitively procured by the State of Utah as part of the National Association of State Procurement Officers (NASPO) ValuePoint program. The NASPO ValuePoint (formerly NASPO-Western States Contracting Alliance) master contract for small package delivery services has three separate awards to three contractors, one of which is FedEx Corporate Services, Inc. (FedEx).

The Office of Statewide Procurement seeks to participate in the master contract with FedEx as a non-exclusive contractor. The contract would afford all State agencies, Maryland local governments, and Maryland non-profit entities access to receive discounted shipping rates on FedEx services. The master contract offers discounted pricing projected to decrease annual Statewide spending on FedEx services by half, according to current usage estimates. This NASPO ValuePoint contract is the result of a formal, competitive solicitation conducted by the State of Utah as the lead state for the NASPO ValuePoint Cooperative Purchasing Organization in accordance with Utah's procurement statutes, regulations, and policies.



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25-S. SERVICES CONTRACT (cont'd)

Fund Source: Various

Approp. Code: Various

Resident Business: Yes

MD Tax Clearance: 21-4095-1111

BOARD OF PUBLIC WORKS

THIS ITEM WAS:

APPROVED

DISAPPROVED

DEFERRED

WITHDRAWN

WITH DISCUSSION

WITHOUT DISCUSSION