



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

**"Sourcewell" Vehicle Lifts with Garage and Fleet Maintenance Equipment
121223-MRL
Intergovernmental Cooperative Purchasing Agreement Procurement Officer Determination
COMAR 21.05.09.04**

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the DGS Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

In accordance with COMAR 21.05.09.03B, “A primary procurement unit may purchase its requirements from another government entity’s contract if that contract is an intergovernmental cooperative purchasing agreement and is available for use by the primary procurement unit.” As the DGS OSP Procurement Officer, I have determined that issuing an indefinite delivery indefinite quantity contract based on Sourcewell Contract Number: 121223-MRL to Mohawk Lifts, LLC for Vehicle Lifts with Garage and Fleet Maintenance Equipment is in the best interest of the State based upon the reasons stated below.

The proposed contract pricing meets the requirements of the ICPA under COMAR 21.05.09.01B(2)(a). The process to directly solicit such a contract would take a significantly longer period of time than participating in the completed ICPA, particularly since a competitive bid process has already been completed by Sourcewell. Additionally, the amount of time in the award process is reduced, and this method promotes administrative efficiencies and provides cost benefits to the State as it relates to COMAR 21.01.01.03. The State will enter into an IDIQ Requirements type contract, with all State and Local government agencies placing orders against this awarded contract; therefore, the total contract value will be determined by the work orders. However, the estimated spend on the contract is around \$1,000,000 per year. This statewide contract is intended to decrease the occurrence of emergencies or small procurements when Vehicle Lifts with Garage and Fleet Maintenance Equipment are needed.

The solicitation process was conducted through the Sourcewell Procurement Portal on October 24, 2023, and was made publicly available on December 12, 2023, at 4:30 PM CT. A contract was awarded to Mohawk Lifts, LLC. Mohawk was found to be qualified based on its capability to provide lifts for garage and fleet maintenance equipment. This vendor fully met and complied with all specifications and requirements outlined in the solicitation, in accordance with the evaluation criteria of the RFP. All products proposed by Mohawk are being offered at a discounted price, with shipping included within the continental United States.

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Mohawk Lifts LLC, 65 Vrooman Ave., Amsterdam, NY 12010 (Supplier)., and

was approved for an initial Five-year (5) term through February 12, 2028, with a one (1) year extension (February 12, 2029), No renewal options are available. Awarding this, ICPA will provide contracts for all locations in the State of Maryland for Lifts with Garage and Fleet Maintenance Equipment.

Pricing for contract #121223-MRL offers Sourcewell participating agencies the following discounts:

- 8.74% - 21.91% discount off list price, depending on the product purchased
- In addition, volume discounts may be offered on a case-by-case basis

DGS and other agencies will receive fair and reasonable prices that were competitively bid, and the proposed contract pricing meets the requirements of the ICPA under COMAR 21.05.09.01B (2)(a). Pricing is based on a discount off Mohawk Lifts LLC US Suggested List Price (MSRP). The discount range provided by them is from 8.74% to 21.91% based on the proposal submitted by Mohawk to Sourcewell. Historically, Mohawk has provided excellent service to the agencies under the previously awarded SOURCEWELL CONTRACT NO. 013020-MRI.

Mohawk is a US manufacturer with a domestic supply chain & is not as susceptible to the upcoming trade tariffs being imposed by the federal government on imported products especially given steel is the #1 component of vehicle lifts.

Additionally, the State Department of Assessments and Taxation has confirmed that Mohawk Lifts, LLC is registered to conduct business within Maryland in compliance with state laws, and I have confirmed that the vendor has no pending tax obligations in Maryland.

Therefore, based upon this independent analysis, I have determined that it is in the best interest of the State to participate in this intergovernmental cooperative purchasing agreement and issue an IDIQ contract to Mohawk Lifts, LLC and that doing so will provide cost benefits to the State, promote administrative efficiencies or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03 and request approval of the primary procurement unit head per COMAR 21.05.09.05.

04/16/2025

Enayatullah Rayhan, Procurement Officer, DGS OSP / Date

5/2/2025

Allegra Daye, Supervisor, DGS OSP / Date

RL Johnson

5/2/25

Rod Johnson, Associate Director, DGS OSP / Date

Kareen Davis

05/08/2025

Kareen Davis, Director of Operations, DGS OSP / Date

Linda Dangerfield

[Linda Dangerfield \(May 8, 2025 09:41 EDT\)](#)

05/08/2025

Linda Dangerfield, Deputy Chief Procurement Officer, DGS OSP / Date

Atif Chaudhry

05/15/2025

Atif Chaudhry, Secretary DGS / Date






DGS OSP ICPA POD Mohawk Lifts

Final Audit Report

2025-05-02

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DGS OSP ICPA POD for Mohawk Lifts Sourcewell garage and fleet maintenance equipment

Final Audit Report

2025-05-15

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