



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

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## **Intergovernmental Cooperative Purchasing Agreement Procurement Officer Determination COMAR 21.05.09.04**

### **Background and Authority**

Pursuant to **COMAR 21.05.09.02**, the Department of General Services (DGS), as a Primary Procurement Unit, may initiate or participate in an Intergovernmental Cooperative Purchasing Agreement (ICPA) in accordance with **State Finance and Procurement (SFP) §13-110** and **COMAR 21.05.09.04**.

This determination supports the use of an ICPA for the award of a contract to **KPMG LLP** under the **NASPO ValuePoint Master Agreement #MA 18P 2309 150000000000034**. The contract will provide critical **eProcurement system integration services** for the State's **eMaryland Marketplace Advantage (eMMA)** platform, including data remediation, system stabilization, enhancements, and ongoing support. The anticipated contract duration is **two years and eight months**.

### **Project Objective**

The purpose of this engagement is to stabilize and enhance the State's existing **Ivalua-based eProcurement platform (eMMA)** to fully implement a **Source-to-Pay procurement model**. The project includes:

- Addressing existing system defects and data inconsistencies;
- Implementing critical upgrades and functional enhancements;
- Aligning the system with State law and **COMAR**;
- Supporting Statewide procurement reform and the **Governor's December 2024 Executive Order**;
- Facilitating data integration with FMIS and future initiatives such as the **Office of State Financial Integration (OSFI)** project.

### **Justification for ICPA Use**

The use of the **NASPO ValuePoint ICPA** is justified for the following reasons:

#### **1. Competitive Procurement Process:**

The NASPO Master Agreement was competitively procured by the **State of Maine in 2022**, consistent with Maryland statutory and regulatory requirements. A total of **35 proposals** were

received. Based on responsiveness and evaluation criteria, **15 awards** were made across four categories, including eProcurement services.

2. **Administrative Efficiency:**

Leveraging this ICPA significantly reduces the time and administrative burden on DGS that would otherwise be required for a standalone solicitation. It enables the State to move forward quickly with critical system enhancements while maintaining full procurement integrity.

3. **Best Value and Cost Savings:**

Through this cooperative agreement, Maryland has secured a **59.6% discount** from KPMG’s published list pricing for annual licensing and maintenance. This represents a substantial cost benefit, accessible exclusively through the cooperative purchasing method for state agencies.

4. **Technical Qualifications of Selected Vendor:**

KPMG LLP is one of the awarded vendors under the NASPO Master Agreement and is **uniquely qualified** to serve as Maryland’s System Integrator. Notably:

- KPMG has successfully implemented the **Ivalua platform in eight other states**;
- They have extensive experience supporting public sector procurement transformation;
- KPMG developed Maryland’s **Financial Management Information System (FMIS)**, which interfaces directly with eMMA—making their familiarity with the technical environment a strategic asset.

5. **Compliance with Statutes:**

This procurement is fully compliant with **COMAR 21.05.09** and **SFP §13-110** and is not intended to circumvent the principles of fair competition or transparency as outlined in **COMAR 21.01.01.03**.

**Conclusion**

Based on this analysis and market research, I determine that participation in this Intergovernmental Cooperative Purchasing Agreement is **in the best interest of the State of Maryland**. It promotes cost efficiency, expedites system transformation, leverages competitively awarded national resources, and supports the State’s critical procurement modernization objectives. Additionally, doing so will create administrative efficiencies, provide cost benefits, and promote intergovernmental cooperation. It is not intended to evade the purposes set forth under COMAR 21.01.01.03 or State Finance and Procurement (SFP) § 13-110.

*Brandford Quartey*

4/22/2025

Brandford Quartey, Procurement Officer, DGS OSP / Date

*Kareen Davis*

04/23/2025

Kareen Davis (Apr 23, 2025 11:07 EDT)

Kareen Davis, Director of Procurement Operations, DGS OSP / Date

*Linda Dangerfield*

04/23/2025

Linda Dangerfield (Apr 23, 2025 12:39 EDT)

Linda Dangerfield, Deputy Chief Procurement Officer, DGS OSP / Date

*Atif Chaudhry*

30/04/2025

Atif Chaudhry, Secretary, DGS / Date

# DGS OSP ICPA POD eMMA SUPPORT PROJECT for KPMG LLP 04.22.25 BQ4.22 - DGS

Final Audit Report

2025-04-30

Created:	2025-04-23
By:	Leslie Shoenhard (leslie.shoenhard@maryland.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAANUMkxEftOmBMXRDXdnOG7mod9EFXAVgs

## "DGS OSP ICPA POD eMMA SUPPORT PROJECT for KPMG LLP 04.22.25 BQ4.22 - DGS" History

-  Document created by Leslie Shoenhard (leslie.shoenhard@maryland.gov)  
2025-04-23 - 6:35:13 PM GMT
-  Document emailed to Secretary Chaudhry (atif.chaudhry@maryland.gov) for signature  
2025-04-23 - 6:35:20 PM GMT
-  Email viewed by Secretary Chaudhry (atif.chaudhry@maryland.gov)  
2025-04-23 - 8:43:44 PM GMT
-  New document URL requested by Secretary Chaudhry (atif.chaudhry@maryland.gov)  
2025-04-30 - 7:20:27 PM GMT
-  Email viewed by Secretary Chaudhry (atif.chaudhry@maryland.gov)  
2025-04-30 - 7:20:36 PM GMT
-  Document e-signed by Secretary Chaudhry (atif.chaudhry@maryland.gov)  
Signature Date: 2025-04-30 - 7:35:51 PM GMT - Time Source: server
-  Agreement completed.  
2025-04-30 - 7:35:51 PM GMT