

Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

## Intergovernmental Cooperative Purchasing Agreement Procurement Officer Determination

COMAR 21.05.09.04

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the Department of General Services (DGS) Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

In accordance with State Procurement Regulations COMAR 21.05.09.04, the DGS OSP Procurement Officer, on behalf of the Maryland Department of Information Technology (DoIT), has determined that it is in the best interest of the State procure a new contract from Carahsoft for reCAPTCHA Enterprise, a Google Cloud service, utilizing NASPO ValuePoint Cloud Solutions contract through the ICPA procurement method.

The NASPO ValuePoint Cloud Solutions contract is a multiple award contract that provides a variety of cloud solutions, including, Platform as a Service (pAAs), Infrastructure as a Service (IaaS) and Software as a Service (SaaS). It was awarded to thirty-three contractors after a public competitive procurement process that is compliant with Maryland statutes. Carahsoft is the only authorized reseller for federal, state and local government entities for Google products and services.

To establish price reasonableness, the Carahsoft NASPO ValuePoint contract pricing was compared to historical pricing. Carahsoft provided a quote for these services in 2023 for \$105,840 per year which is the same annual pricing that the State is receiving in 2025. In addition, the State will receive these services at the discounted rate of \$0.98 per Application Programming Interface (API) call, which is discounted from \$1.00 per API call.

Carahsoft's prices were obtained through a competitive procurement conducted by NASPO, and the DGS OSP Procurement Officer has determined the price reasonableness of the contract rates and determined that the State is receiving a cost benefit by utilizing the NASPO contract. In addition, the State is gaining administrative efficiencies by using the ICPA procurement method. This ICPA procurement will reduce the length of time for delivery of the solution, which will reduce the administrative burden to DoIT. The use of the ICPA method is not intended to evade the purposes set forth under COMAR 21.01.01.03 or State Finance and Procurement (SFP) § 13-110.

Based upon the analysis conducted noted above for reCAPTCHA Enterprise, I have determined that it is in the best interest of the State to participate in this intergovernmental cooperative purchasing agreement, that doing so will provide cost benefits to the State, promote administrative efficiencies, or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

Amanda Longacre

03/14/2025

Amanda Longacre, Procurement Officer, DGS OSP / Date

Gasin Mohammed

03/14/2025

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Yasin Mohammed, Director of Procurement Operations / Date

Linda Dangerfield (Mar 14, 2025 10:34 EDT)

Linda Dangerfield, Deputy Chief Procurement Officer / Date

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Atif Chaudhry, Secretary, DGS / Date

03/17/2025