



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

**Intergovernmental Cooperative Purchasing Agreement Procurement
Officer Determination
COMAR 21.05.09.04**

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the DGS Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

In accordance with State Procurement Regulations, COMAR 21.05.09.05, the Maryland Department of Public Safety and Correctional Services (DPSCS or Department) would like to contract with Verizon Communications, Inc.(Verizon) via the Master Service Agreement 191AN-MTTISAFBOS2022-0827 between Verizon and Michigan Collegiate Telecommunications Association (MiCTA) for Verizon to provide cloud-Voice over Internet Protocol (VoIP) communication services for the Department's Division of Parole and Probation (DPP) multi-service centers (MSC). These centers are located in various courthouses around the state, and have been supported by DPSCS /Information Technology and Communications Division (ITCD) for Network service only, while the Department of Information Technology (DoIT) supplied telephony service for the courts that shared the phone service with the DPP/MSC. Several years ago, the courts decided to convert their phone system from an analog/Public Branch Exchange (PBX) base to IP PBX /VoIP allowing phone service to be routed over a Lan using IP addresses. The DPP offices were not included in this transfer of service. DPSCS was recently advised that it was now responsible for supplying new telephony services for these 15 DPP sites.

At the end of 2020, DPSCS/ITCD began dialogue with DoIT to provide a solution to the issue of providing telephony services to the assigned 15 DPP sites¹. DoIT suggested that DPSCS obtain the necessary equipment to set up each site for VoIP, at an estimated cost of over \$500,000, which did not include the annual hardware maintenance and monthly Primary Rate Interface (PRI) cost for equipment. In other words, DoIT recommended the Department buy new equipment and do a separate procurement for a maintenance service contract. The Department obtained a quote for new equipment provided by CISCO for cloud-based services (Webex) for \$433,207.84. That price does not include the needed Verizon support and services, which are included under the MiCTA Master Service Agreement. Moreover, it is important to note that Verizon had to be involved no matter how the telephony equipment was procured because it is the service provider. Thus, Verizon is uniquely qualified to perform the needed telephony services to implement a cost-effective Cloud-based VoIP service under the existing MiCTA Master Service Agreement 191AN-MTTISAFBOS2022-0827.

In accordance with COMAR 21.05.09.04, the benefit Under the MiCTA Master Service agreement, Verizon is both the supplier and service provider; thus, there are significant cost savings. Communication application and installation cannot be done without Verizon because it is

the service provider. Therefore, it is in the best interest of the State and not intended as a means to evade the purposes set forth under COMAR 21.01.01.03 to have Verizon provide ongoing maintenance and support for the DPP MSCs. The MiCTA Master Service Agreement provides the State of Maryland with a favorable pre-determined price structure that is fiscally advantageous for DPSCS.

I have conducted an independent analysis and determined that it is in the best interest of the State to participate in this intergovernmental cooperative purchasing agreement, that doing so will provide cost benefits to the State, promote administrative efficiencies, or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR.

Approved By:

Luz Morales

07/12/2024

Luz Morales, Procurement Officer, DGS OSP

Date

Yasin Mohammed

07/12/2024

Yasin Mohammed, Acting Deputy Chief Procurement Officer, DGS

Date

Atif Chaudhry

07/12/2024

Atif Chaudhry, Secretary, DGS

Date



Department of Public Safety and Correctional Services

Office of the Secretary

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PROCUREMENT OFFICER'S DETERMINATION ICPA PROCUREMENT COMAR 21.05.09.04

STATE OF MARYLAND

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GOVERNOR

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SECRETARY

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ANGELINA GUARINO
ASSISTANT SECRETARY
DATA, POLICY AND GRANTS

RENARD E. BROOKS
ASSISTANT SECRETARY
PROGRAMS, TREATMENT &
RE-ENTRY SERVICES

Contract Title: Cloud Based VoIP Service under MiCTA Master Service Agreement 191AN-MTTISAFBOS2022-0827 with Verizon

Contract No.: ITFY240058 – Q00B4600083

Contractor Name: Verizon Communications, Inc.

Contract Amount: \$493,987.39

Date: May 24, 2024

I. BACKGROUND

The Department of Public Safety and Correctional Services (“DPSCS” or “Department”) would like to contract with Verizon Communications, Inc. (“Verizon”) via the Master Service Agreement 191AN-MTTISAFBOS2022-0827 between Verizon and Michigan Collegiate Telecommunications Association (“MiCTA”) for Verizon to provide cloud-Voice over Internet Protocol (“VoIP”) communication services for the Department’s Division of Parole and Probation (“DPP”) multi-service centers (“MSC”). These centers are located in various courthouses around the state, and have been supported by DPSCS /Information Technology and Communications Division (“ITCD”) for Network service only, while the Department of Information Technology (“DoIT”) supplied telephony service for the courts that shared the phone service with the DPP/MSC. Several years ago, the courts decided to convert their phone system from an analog/Public Branch Exchange (“PBX”) base to IP PBX /VoIP allowing phone service to be routed over a Lan using IP addresses. The DPP offices were not included in this transfer of service. DPSCS was recently advised that it was now responsible for supplying new telephony services for these 15 DPP sites.

II. FINDING OF FACTS/ COST ANALYSIS

At the end of 2020, DPSCS/ITCD began dialogue with DoIT to provide a solution to the issue of providing telephony services to the assigned 15 DPP sites¹. DoIT suggested that DPSCS obtain the necessary equipment to set up each site for VoIP, at an estimated cost of over \$500,000, which did not include the annual hardware maintenance and monthly Primary Rate Interface (“PRI”) cost for equipment. In

¹ There is not a statewide contract for Verizon cloud-based VoIP solutions.

other words, DoIT recommended the Department buy new equipment and do a separate procurement for a maintenance service contract. The Department obtained a quote for new equipment provided by CISCO for cloud-based services (Webex) in the amount \$433,207.84. That price does not include the needed Verizon support and services, which are included under the MiCTA Master Service Agreement. Moreover, it is important to note, that no matter how the telephony equipment was procured, Verizon had to be involved because it is the service provider. Thus, Verizon is uniquely qualified to perform the needed telephony services to implement a cost-effective Cloud-based VoIP service under the existing MiCTA Master Service Agreement 191AN-MTTISAFBOS2022-0827.

Under the MiCTA Master Service agreement, Verizon is both the supplier and service provider; thus, there is a significant cost savings. To reiterate, communication application and installation cannot be done without Verizon because it is the service provider. Therefore, it is in the best interest of the State, and not intended as a means to evade the purposes set forth under COMAR 21.01.01.03 to have Verizon provide ongoing maintenance and support for the DPP MSCs. The MiCTA Master Service Agreement provides the State of Maryland with a favorable pre-determined price structure that is fiscally advantageous for DPSCS.

III. RECOMMENDATION

Based on the facts presented above, the Procurement Officer has determined that utilizing a contract by another governmental entity due to the favorable terms of that contract is necessary and in accordance with COMAR 21.05.09.04 and represents a good value to the Department in particular and the State of Maryland in general. Therefore, award with the approval of the Secretary of the Department or her designee and that final approval will be contingent on the decision of the Department of General Services Office of State Procurement (“DGS OSP”) due to the dollar value of the procurement and procurement method (intergovernmental cooperative purchasing).

SIGNATURES ON THE FOLLOWING PAGE.

Determination:

Karen Leatherwood
Procurement Officer

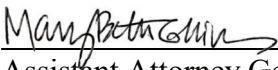
May 24, 2024
Date

Concur:


Acting Deputy Director of Procurement

May 24, 2024
Date

For Legal Form and Sufficiency:


Assistant Attorney General

5/24/2024
Date

Approve:


Secretary or Designee

5.28.24
Date











DGS OSP ICPA POD for DPSCS Verizon Cloud-Voice Over 07.12.24

Final Audit Report

2024-07-12

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✔ Agreement completed.

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