

Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

## **Intergovernmental Cooperative Purchasing Agreement Procurement Officer Determination**

COMAR 21.05.09.04

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the Department of General Services (DGS) Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

In accordance with COMAR 21.05.09.03B, "A primary procurement unit may purchase its requirements from another government entity's contract if that contract is an intergovernmental cooperative purchasing agreement and is available for use by the primary procurement unit." As the DGS OSP Procurement Officer, I have conducted an independent analysis and determined that it is in the best interest of the State to participate in this ICPA for 23' Life Proof Patrol Vessels (with Motor & Trailer) and that doing so will provide cost benefits to the State, promote administrative efficiencies, or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

Approval is being sought to issue an Indefinite Delivery Indefinite Quantity (IDIQ) contract to Inventech Marine Solutions (IMS), in compliance with COMAR 21.05.09.03B. According to this regulation, a primary procurement unit can purchase its requirements from another government entity's contract if that contract is an intergovernmental cooperative purchasing agreement and is available for use by the primary procurement unit.

IMS is a federal General Service Administrator (GSA) contract holder and offers professional series products to state and federal agencies at the lowest available price when purchases are made directly using the GSA contract #47QSWA18D0015. The Life Proof Boats product series is the only commercially available vessel manufactured exclusively with the following features:

- Single-grade 5086 lot traceable aluminum is the standard for longer fatigue and sensitization life, weld quality, corrosion resistance, and post-processing strength.
- Exclusive Interceptor Chimes, Performance Wing Tunnels Under Collars, and Forward Fore-plane Fins for better close-quarter maneuvering, dynamic stability, lower surface drag, increased economy, and greater operator confidence.
- Brand Exclusive Full Side-Sheet Collar Buoyancy/ Fendering System F.A.S.T.
- Closed cell EPE Memory Foam weighs 1.3 Lbs. per cubic foot and has 61 lbs. of Buoyancy Per Cubic Foot.
- Double Sided Thermoplastic Polyurethane TPU 40oz over a high-tenacity Polyamide scrim outer skins

- Exclusive HD Double Stitched Proprietary UV stable PTFE Thread Seam
- Tensioning Air-Bladder Foam Encapsulated
- Heat Welded Seams
- Radio Frequency (RF) Doublers and Integrated Strong Points

These goods and services are critical to protecting Maryland's natural resources, public lands, waterways, and people through proactive and responsive law enforcement services with courtesy, integrity, dedication, and professionalism. If approved, this indefinite quantity Statewide contract will have a term concurrent with the GSA Master Contract.

In addition, the Maryland Department of Natural Resources Police (NRP) conducts routine testing on numerous vessel platforms to identify vessels that are compatible with the vessel needs of the NRP (operation in specific sea conditions, price, warranty, amenities, durability, fit and finish, etc.). Thus, due to its sophisticated description, Inventech - Life Proof Boat identified and selected the most suitable platform (by the NRP Vessel Committee and Supply and Maintenance Law Enforcement Officers staff). Lifeboats are much more modern and advanced than other manufacturers.

The proposed contract meets the requirements of the ICPA under COMAR 21.05.09.01B (2)(a). The process to solicit the goods and services to be provided under this contract would take significantly longer than participating in the completed ICPA, mainly since GSA has already completed a competitive bid process. Additionally, the amount of time in the award process is reduced, and this method promotes administrative efficiencies and provides cost benefits to the State as it relates to COMAR 21.05.09.04B. Moreover, participating in this ICPA is not intended to evade the purposes set forth under COMAR 21.01.01.03. The State will enter into a requirements-type contract, authorizing State and Local agencies to place orders against this awarded contract. Thus, the value of

In 2018, IMS signed a Master Contract with GSA to get better pricing for potential purchases by various governmental entities. This contract meets the requirements of ICPA under COMAR 21.05.09.01B (2) (a). Based on market research, it was found that Inventech Marine Solutions' Life Proof Boats offered boats similar to those DNRP is interested in purchasing. The prices offered by Inventech, along with the federal discount, were determined to be favorable and reasonable when compared to the prices offered by three other companies that had previously made purchases of various types of boats.

DGS has confirmed that the vendor has no outstanding tax obligations in Maryland. Verification has been obtained from the State Department of Assessments and Taxation that IMS is appropriately registered to conduct business within the State of Maryland in accordance with Maryland laws by the laws of Maryland.

Therefore, based on COMAR 21.05.09.05, your approval is requested to award this contract to Inventech Marine Solutions, LLC dba Life Proof Boats in accordance with GSA Master Agreement No. 47QSWA18D0015.

Signatures are on the following page.

	03/05/24
Enayatullah Rayhan, Procurement Officer, DGS OSP / Date	
JAMIE TOMASZEWSK (May 3, 2024 10:31 EDT)	03/05/24
Jamie Tomaszewski, Acting Deputy Chief Procurement Officer / Date	
Otif and	03/05/24

Atif Chaudhry, Secretary, DGS / Date

## DGS OSP ICPA POD for DNR Boats

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