

**Intergovernmental Cooperative Purchasing Agreement
Procurement Officer Determination**
COMAR 21.05.09.04

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the DGS Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

Based upon the analysis and market research conducted as identified in the attached Procurement Officer's Determination from the Department of Public Safety and Correction Services (DPSCS) for Payphone Equipment and Services for Incarcerated Persons. I have conducted an independent analysis and determined that it is in the best interest of the State to participate in this intergovernmental cooperative purchasing agreement, that doing so will provide cost benefits to the State, promote administrative efficiencies or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

Tyler Russell

Nov 17, 2023

Tyler Russell, Procurement Officer, DGS OSP / Date

Mike Haifley

[Mike Haifley \(Nov 17, 2023 09:53 EST\)](#)

Nov 17, 2023

Mike Haifley, Acting Chief Procurement Officer / Date

Atif Chaudhry

Nov 17, 2023

Atif Chaudhry, Secretary, DGS / Date

Attachment



Department of Public Safety and Correctional Services

Office of the Secretary

6776 Reisterstown Road, Baltimore, Maryland 21215
410-585-3346 – TOLL FREE 877-379-8636 • www.dpscs.maryland.gov

Procurement Officer's Determination Intergovernmental Cooperative Purchasing COMAR 21.05.09.04

STATE OF MARYLAND

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GOVERNOR

ARUNA MILLER
LT. GOVERNOR

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SECRETARY

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DATA, POLICY AND GRANTS

RENARD E. BROOKS
ASSISTANT SECRETARY
PROGRAMS, TREATMENT &
RE-ENTRY SERVICES

Contract Title: Payphone Equipment and Services for Incarcerated Persons (Q00B4600029)

Contractor Name: Global Tel*Link Corporation
3120 Fairview Park Drive, Suite 300
Falls Church, VA 22042

Contract Amount: \$5,000,000.00 (at no cost to the State)

Contract Term: January 1, 2024 – December 31, 2024

Date: November 3, 2023

I. BACKGROUND

The State of Maryland, Department of Public Safety and Correctional Services (DPSCS) through the Department of General Services (DGS) seeks to execute the second of five unilateral renewal options available in the Payphone Equipment and Services for Incarcerated Persons contract (Renewal). This contract was procured using an Intergovernmental Cooperative Purchasing Agreement (ICPA) through Prince William County, Virginia's PWMRADC Inmate Telephone System contract (PWMRADC Inmate Telephone System contract). The PWMRADC Inmate Telephone System contract is available to other public bodies, public agencies, or institutions of the United States. Under the PWMRADC Inmate Telephone System contract, the Prince William County Government acts only as the "Contracting Agent" for these public bodies and Global Tel*Link Corporation (GTL) is permitted to deal directly with public bodies utilizing the contract. It was awarded by a public competitive procurement process compliant to Maryland State Procurement Statues.

Under the Renewal, Global Tel*Link Corporation would provide DPSCS with telecommunication services for incarcerated persons. Telecommunication services include local and long distance calls, debit/prepaid and collect telephone services, as well as other services, like electronic mailing, video conferences, and tablets.

II. BASIS FOR SELECTION

DPSCS reviewed telecommunication contracts for incarcerated persons throughout the country and determined the contract established by the Prince William County Procurement Office in Virginia provided the most comprehensive telecommunication services at a cost benefit to the State. GTL has provided telecommunication services for DPSCS through the ICPA with Prince William County Procurement Office since 2019, and the continuance of this ICPA with Prince William County will be advantageous to the State.

III. PRICING JUSTIFICATION

A comparison of phone call costs per minute for incarcerated persons throughout the East Coast and shows Maryland has the second cheapest calls per minute rate in the East Coast (Table 1). In addition, DPSCS negotiated a flat rate for each service provided and GTL cannot ask for additional charges.

Table 1 below provides a cost comparison of how costs for calls for both incarcerated persons and their friends and families compare to states within the East Coast.

Table 1	
State	Rate per Minute
New Hampshire	\$0.01300/min
Maryland	\$0.03200/min
Delaware	\$0.04000/min
West Virginia	\$0.04000/min
Virginia	\$0.04090/min
New York	\$0.04300/min
New Jersey	\$0.04384/min
Pennsylvania	\$0.05900/min
Vermont	\$0.06900/min non-local, 0.039/min local
Washington DC	\$0.08000/min
Maine	\$0.09000/min
Massachusetts	\$0.10000/min

IV. RECOMMENDATION

Based on the facts presented above, DPSCS has determined the continuance of an Intergovernmental Cooperative Agreement with Prince William County, Virginia provides a cost benefit to the State. In accordance with COMAR 21.05.09.04, the procurement officer recommends the use of this Intergovernmental Cooperative Agreement.

SIGNATURES ON THE FOLLOWING PAGE

Determination:

Adam Pietrocarlo
Procurement Officer

11/3/2023
Date

Concur:

Amanda Hendrix
Deputy Director

11/3/2023
Date

For Legal Form and Sufficiency:

Stuart M Nathan
Assistant Attorney General

Nov. 6, 2023
Date

Approve:

Joh Sedtal
Secretary or Designee

11.6.2023
Date

DGS OSP ICPA POD - DPSCS Inmate Payphones 11.17.23

Final Audit Report


2023-11-17

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