



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

**Intergovernmental Cooperative Purchasing Agreement
Procurement Officer Determination
COMAR 21.05.09.04**

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the DGS Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

The State of Maryland, Department of General Services (“DGS”) seeks to execute a participating addendum (“Participating Addendum”) with Gartner, Inc. under the National Association of State Procurement Officials (“NASPO”) Valuepoint’s Information Technology (IT) Research and Advisory Services 2021-2024 contract (“NASPO Contract”). NASPO strives to make the governmental procurement process more efficient by establishing competitively priced contracts. This NASPO Contract is available to State agencies nationwide, institutions of higher education, cities, and counties.

Under the Participating Addendum, Gartner, Inc. would provide the State of Maryland with IT research and advisory services. This contract would replace the Maryland Statewide Information Technology Research and Advisory Services contract (BP0# 060B840061), which expires on 1/18/2024.

Basis for Selection:

Gartner, Inc. is a qualified firm and has proven that it is capable of providing the required Information Technology and Advisory Services. The NASPO Valuepoint contract # 186840 for Information Technology Research and Advisory Services contract has been reviewed in comparison to our Statewide contract and has been determined to be most advantageous to the State.

1. NASPO’s contract scope of work meets the requirements of the current Statewide contract and was competitively procured.
2. The system requirements in NASPO’s contract are consistent with Maryland Statewide Information Technology Research and Advisory Services Contract requirements and includes upgrades to the latest software and hardware.
3. Gartner, Inc. is one of two contractors in the current Maryland Statewide Information Technology Research and Advisory Services contract and has satisfactorily provided

services to the agencies through this contract. The other contractor has not been utilized by any agencies.

4. Continuing a new Statewide contract with Gartner, Inc. would have continuity and no interruption in services from the current Statewide contract to the replacement ICPA Statewide contract.
5. Utilizing the ICPA rather than conducting a competitive procurement of these services will save the State time, money, and resources.
6. The NASPO Value Point Contract has three contractors, one of which is Gartner, Inc. A pricing evaluation determined that Gartner Inc's pricing was within 3% with the other contractors. And its pricing was within 2% of the other contractor on the current Statewide contract. Additionally, Gartner, Inc.'s prices are consistent between the Statewide and ICPA contracts. Some prices were lower than the current contract.

In accordance with COMAR 21.05.09.04, I have determined that the ICPA will promote administrative efficiencies particularly by the time and resources required to run a new procurement as well as promoting intergovernmental cooperation. The Participation Addendum is in the best interest of the State and is not intended to evade the purposes of Division II of the State Finance and Procurement Article Section 13-110.

Luz Morales

Aug 9, 2023

Luz Morales, Procurement Officer, DGS OSP / Date

Mike Haifley

Mike Haifley (Aug 9, 2023 10:49 EDT)

Aug 9, 2023

Mike Haifley, Acting Chief Procurement Officer / Date

Atif Chaudhry

Aug 16, 2023

Atif Chaudhry, Secretary, DGS / Date

DGS OSP ICPA POD IT Research and Advisory Services 08.2023

Final Audit Report


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