



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

**Intergovernmental Cooperative Purchasing Agreement
Procurement Officer Determination
COMAR 21.05.09.04**

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the DGS Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

This is to modify a participating addendum (PA) under the NASPO Cloud Solutions Contract with Carahsoft, in the amount of \$187,520.00.

Based upon the analysis and justification provided in the attached Procurement Officer's Determination (POD) from the Maryland Department of Information Technology (DoIT) for NASPO Cloud Solutions with Carahsoft AR2472 (access to the Delinea Privilege Manager Cloud and Centrify Server Suite SaaS project, resource, and portfolio management solution), I have conducted an independent analysis and determined that it is in the best interest of the State to continue participation in this intergovernmental cooperative purchasing agreement and that doing so will provide cost benefits to the State, promote administrative efficiencies, or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

A handwritten signature in blue ink, appearing to read "Alicia Tarr".

Jun 26, 2023

Alicia Tarr, Procurement Officer, DGS OSP / Date

A handwritten signature in blue ink, appearing to read "Mike Haifley".

[Mike Haifley \(Jun 26, 2023 11:47 EDT\)](#)

Jun 26, 2023

Mike Haifley, Acting Chief Procurement Officer / Date

A handwritten signature in blue ink, appearing to read "Atif Chaudhry".

Jun 26, 2023

Atif Chaudhry, Secretary, DGS / Date

Attachments



Wes Moore | Governor
Aruna Miller | Lt. Governor
Katie Savage | Secretary
Melissa Leaman | Deputy Secretary

PROCUREMENT OFFICER'S DETERMINATION
Intergovernmental Cooperative Purchasing
COMAR 21.05.09.04

Department/Procurement Agency: Department of General Services

Contract Term: July 1, 2023 – June 30, 2024

Amount: \$187,520 (one year)

Category: Information Technology

Contract Type: Fixed Price

Name and address of selected Contractor: Carahsoft Technology Corp.
11493 Sunset Hills Road, Suite 100
Reston, VA 20190

The State of Maryland, through the Department of Information Technology (“DoIT”), seeks to continue the use of the Delinea products and services listed below for one year through a Participating Addendum (PA) with Carahsoft Technology Corporation under the National Association of State Procurement Officials Cloud Solutions Contract (“NASPO Contract”). Under the Participating Addendum, Carahsoft will provide the State for the continued use of licenses for Delinea products and services.

Scope Description:

Purchase of the following Delinea products/services:

Privilege Manager Cloud – One Year subscription license – Clients T4 (2000-2499 Endpoint Clients) - SAAS - Standard Support 24x7 support – PMC 1CT4-SaaS-SS

Privilege Manager Cloud Clients – One Year subscription license – Clients T8 (10000-24999 Endpoint Clients) – SaaS – Standard Support Delinea – PMC-1CT8-SaaS-22

DoIT administers approximately 12,000 user endpoints on behalf of agencies that participate in DoIT Enterprise-managed IT services. This requires a multitude of administrators to be able to access the devices with elevated access privileges across more than 30 different network domains. Additionally, DoIT inherited operational responsibility of these networks with years of legacy configurations to contend with, the environment includes many standard users who have been provided administrative rights at one time or another. DoIT originally procured the Delinea products/services because it could not effectively manage the elevated and privileged access to the systems DoIT controls with the tools then in use, which were no longer scalable or effective. The Delinea purchase provides DoIT with the functionality to remediate related security assessment findings and provide an appropriate platform for efficient and secure management of administrative access rights.

The scope of DoIT's use of the product is directly related to the number of user endpoints under DoIT management. At this time, it does appear that DoIT will likely take on significantly large numbers of additional endpoints over the next few years, but if that happens, then this system's use would grow.

Basis for Selection:

The Department of Information Technology (DoIT) has successfully implemented this solution to thousands of user endpoints and hundreds of servers on behalf of agencies. The implementation of the product has allowed DoIT to set up a more secure environment for the agencies by allowing it to provide just-in-time elevated permissions for specific applications while removing full administrative access on the workstations.

When Delinea was first procured in 2022 through an ICPA method, a request for quotation was issued to four resellers identified on the NASPO contract. Of the four resellers, two did not respond and the third responded with a considerably higher price by 52%.

For continuity of service and, in accordance with COMAR 21.05.05.02.A2, when the compatibility of equipment, accessories, or replacement parts is a paramount consideration, DoIT seeks to continue the use of the Delinea products and services while finalizing the permanent Privileged Access Management (PAM) solution. The pricing provided by Carahsoft was found to be fair and reasonable because it is between 8 and 32% lower than the list price and 15% lower than the historic pricing.

The continued use of this procurement method will reduce the period between need determination and delivery of the solution; will ensure expeditious transparency to the citizens of Maryland and reduce the administrative burden on DGS. In accordance with COMAR 21.05.09.04, it is determined that this Participating Addendum will provide cost benefits to the State, will promote administration efficiencies, and promote intergovernmental cooperation. The Participation Addendum is in the best interest of the State and is not intended to evade the purpose of Division II of the State Finance Procurement Article.

SIGNATURE PAGE FOLLOWS

Determination By:

Carla Thompson

DoIT, Procurement Officer

Date: 6/22/2023

Approved by:

Melissa Leamon

DoIT, Secretary (or designee)

Date: Jun 26, 2023

URGENT > DGS OPS ICPA POD MOD for Delinea 2023

Final Audit Report


2023-06-26

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By:	JAMIE TOMASZEWSK (JAMIE.TOMASZEWSKI@MARYLAND.GOV)
Status:	Signed
Transaction ID:	CBJCHBCAABAAghGOPNJEYd8JCgIpg428an1n7IZVAYq0

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2023-06-26 - 4:03:42 PM GMT- IP address: 66.249.83.15

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