



Wes Moore, Governor · Aruna Miller, Lt. Governor · Atif Chaudhry, Secretary

**Intergovernmental Cooperative Purchasing Agreement
Procurement Officer Determination**
COMAR 21.05.09.04

Per COMAR 21.05.09.02, as a Primary Procurement Unit, the DGS Office of State Procurement (OSP) may initially sponsor or participate in, renew, modify, or administer an Intergovernmental Cooperative Purchasing Agreement (ICPA) on its own behalf or on behalf of another agency when a determination is made under SFP §13-110 and COMAR 21.05.09.04.

Based upon the analysis and market research conducted as identified in the attached Procurement Officer's Determination from the Maryland Department of Human Services (DHS) for the DHS, Child Support Administration (CSA) Financial Institution Data Matching (FIDM) Alliance for the federally mandated FIDM and Administrative Garnishment Programs. I have conducted an independent analysis and determined that it is in the best interest of the State to participate in this intergovernmental cooperative purchasing agreement, that doing so will provide cost benefits to the State, promote administrative efficiencies, or promote intergovernmental cooperation, and is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

May 5, 2023

Procurement Officer, DGS OSP / Date

[Mike Harley \(May 5, 2023 10:18 EDT\)](#)

May 5, 2023

Chief Procurement Officer / Date

May 8, 2023

Secretary, DGS / Date

Attachments

Procurement Method
Intergovernmental Cooperative Purchasing Agreement
COMAR 21.05.09.04
Procurement Officer's Determination

Department/Procurement Agency: Department of Human Services

Contract Term: 06/01/2023 - 06/30/2029 (w/ three 1-year renewal options)

Amount: \$1,032,604 (Base Term)

Category: Services

Fund Source: 100% Special – CSA Reinvestment

Name and address of selected vendor: Informatix Inc.
2485 Natomas Park Drive, Suite 430
Sacramento, CA

File or ID No.: Financial Institution Data Matching (FIDM) Alliance; CSA/FIDM-23-001

Scope Description: The Department of Human Services (DHS), Child Support Administration is seeking approval to participate in an Intergovernmental Cooperative Agreement with the FIDM Alliance. DHS/CSA utilizes the Financial Institution Data Matching (FIDM) services and Administrative Garnishment solution to match delinquent obligators against files of financial institutions. Information obtained through the matching process is used to garnish funds from the obligator's financial institution. The FIDM is a provision of Personal Responsibility and Work Opportunity Reconciliation (PRWORA) Act of 1996, also known as the Welfare Reform Act, and was designed to accelerate and increase collection of delinquent child support payments. FIDM requires all states to enter into agreements with financial institutions doing business in their state and conduct a quarterly data match. The FIDM Alliance is comprised of twenty-one participating states that cooperatively develop, issue, and oversee FIDM operations and is the only consortium in the United States that offers the Administrative Garnishment solution.

A search for MBE/VSBE for the available subcontracting opportunities, yielded no results. Therefore, no MBE/VSBE goal was established.

Basis for Selection: The selected awardee for the FIDM Alliance was obtained through a public competitive procurement Request for Proposals (RFP). The FIDM Alliance, executed a new Contract with Informatix on July 1, 2022. The State of Michigan is the Lead Agency responsible for coordinating the Alliance and, conducting the RFP to provide FIDM services for all participants. The State of Michigan issued the RFP # 007115B0003520 via Bid4Michigan (the state of Michigan's bid system) on February 11, 2022, and proposals were due on March 11, 2022. The incumbent (Informatix, Inc.) was the only offeror to respond to the Request for Proposals. The Proposal was evaluated by the Michigan Joint Evaluation Committee consisting of advisors from other States, inclusive of a representative from Maryland. The Proposal met all the Technical Evaluation Criteria. Based upon the evaluation, the Committee deemed Informatix, Inc. appropriate for continuance in offering the best value to the FIDM Alliance and the vendor received the award recommendation.


Price Analysis: The FIDM Alliance contract consists of numerous tasks that allow member states to customize their FIDM programs. DHS currently utilizes the FIDM matching services (including data sharing across state lines) as well as the Administrative Garnishment solution. Costs can be kept low for the Alliance due to the shared expenses of being in a consortium. With only one environment to maintain instead of 21 based on the number of member states, Informatix can spread operational costs between those states making it a more cost-effective solution.




During the 2015 contract cycle, the estimated annual cost of FIDM and Administrative Garnishment services for Maryland was \$126,481.60 annually. Under the new Alliance contract, the estimated cost for FIDM and Administrative Garnishment services for Maryland is \$127, 211.17, which is less than a \$1,000 increase annually.

For comparison purposes, a standalone contract which utilizes FIDM services, for a State the size of Maryland (85 Financial Institutions), DHS would be charged \$77 per Financial Institution per quarter. FIDM services would cost \$26,180 annually as a standalone project without the benefit of data sharing across state lines. Under the new Alliance pricing, FIDM services cost \$21,749.88 annually, a savings of \$4,430.12 annually. These costs do not include the Administrative Garnishment solution Maryland currently elects to have Informatix perform. In Quarter 1 of 2023, more than \$7 billion in assets were located for Maryland from out of state matches within the Alliance states. For these reasons the price is determined to be fair and reasonable.

In accordance with COMAR 21.05.09.04, the Procurement Officer, has determined that the use of this Intergovernmental Cooperative Purchasing Agreement will provide cost benefits to the State, will promote administrative efficiencies, and promote intergovernmental cooperation. These ICPA Agreements are in the best interest of the State and are not intended as a means to evade the purposes set forth under COMAR 21.01.01.03.

Determination By:  Date: May 2, 2023
Procurement Officer

Approval By:  Date: May 2, 2023
Rafael López, Secretary

This revised POD supersedes the ICPA POD for this item signed by Sec. López on March 8, 2023 based on guidance from DGS Office of State Procurement.

DGS ICPA POD - DHS CSA FIDM 2023.05

Final Audit Report


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