



Peter Franchot,
Comptroller

Procurement Officer's Written Determination

COMAR 21.05.09.02

Intergovernmental Cooperative Purchasing Award

Contract Title: Business Intelligence/Data Warehouse (BI/DW) Acquisition Support Services

Contract No.: E00B1600024

Contractor Name: Mathtech, Inc. (Mathtech)

Contract Amount: \$2,040,500

Date: October 23, 2020

BACKGROUND

Continuation of Mathtech will ensure continuity of support of critical project management services for improvements to the BI/DW when the current Mathtech contract expires on December 22, 2020. Mathtech would continue to provide the team and the subject matter knowledge that COMPTROLLER requires to support crucial initiatives such as Data Warehouse maintenance and reporting, annual tax year change configuration and reporting, COMPASS integrated tax system implementation, Executive Leadership and Organizational Transformation. Because of Mathtech's tenure and resulting knowledge of COMPTROLLER technology, data, processes and staff; COM must retain Mathtech's support. A great deal of Mathtech's value to COMPTROLLER is due to the trust that they have built up over the years. It's another overwhelming reason to retain their relationship.

Mathtech will be instrumental in participating in planning new initiatives, supporting efforts to improve Data Warehouse usability for the business user; assisting in developing requirements and business rules for new revenue generating or cost reduction programs; supporting business user testing and data validation; and reviewing documents and deliverables as requested. Additional project oversight and knowledge transfer is required to ensure that the data warehouse solution continues to perform in support of the COM's revenue generation, compliance, audit, and revenue forecasting programs.

RECOMMENDATION

In accordance with COMAR 21.05.09.02, the Procurement Officer has determined that it is in the best interest of the State to enter into a cooperative buying agreement with NASPO ValuePoint Master Agreement for Acquisition Support Services (PASS) from Mathtech, Inc. The NASPO ValuePoint Master Participating Addendum allows for the Comptroller utilizing of services once authorized by the Department of General Services, Office of State Procurement.

The utilization of this method of procurement will promote administrative efficiencies by significantly reducing the amount of internal time and resources needed to create the solicitation, and publish, evaluate and seek oversight approvals for acquisition of these services, while leveraging pricing that was obtained pursuant to a competitive procurement.

Further, this method eliminates the exhaustion and consumption of internal resources on the part of COM, while expediting this procurement process and ensuring that the necessary level of expertise that significantly contributed to the creation of the statutory obligation is now devoted to the statutory obligation of COMPTROLLER.

The result will allow for the expertise that has been acquired from the recommended vendor to be consistently applied throughout the entire project which is a significant financial and administrative benefit to the State of Maryland and is not intended in any matter to evade the requirements contained in COMAR 21.01.01.03.

As a result of examining comparative pricing research which included, U.S. General Services Administration (GSA) labor rates by comparative job categories pricing and the Maryland Department of Information and Technology Master Contracts comparative labor categories, it has been determined that the pricing for this project is fair and reasonable.

DETERMINATION Michael E. Balderson
Michael E. Balderson, Procurement Officer

APPROVED Sharonne Bonardi
Sharonne Bonardi, Deputy Comptroller

APPROVED Danny Mays
Danny Mays, Director of Procurement
Designee
Department of General Services, Office of State Procurement