## MARYLAND TRANSPORTATION AUTHORITY DIVISION OF PROCUREMENT

Procurement Officer's Written Determination COMAR 21.05.09

Contract Number: J01B8400008

Contract Title: In-Car Digital Video System Replacement

Type of Contract: Information Technology (IT)

Subject: Intergovernmental Cooperative Purchasing Agreement Modification No. Three

In accordance with State Procurement Regulations, COMAR 21.05.09.05, the Maryland Transportation Authority (MDTA) is seeking approval to extend Contract No. J01B8400008, In-Car Digital Video System Replacement, for a three-month term at no additional cost to the MDTA through Modification No. 3. This indefinite quantity contract was procured through the National Association of State Procurement Officials (NASPO) ValuePoint Contract for Public Safety Video and Vehicle Mounted Equipment. The purpose of this Contract is for the provision of In-Car Digital Video (ICDV) camera systems, to include all hardware and software necessary for the operation of the ICDV systems, installation and extended warranties, as well as system administrator, user, and installation training for the MDTA Police.

This Contract was awarded to COBAN Technologies, Inc. (COBAN) in 2018 for a three-month base term with a Not-To-Exceed value of \$1,800,000 and three one-year Renewal Options with a Not-To-Exceed value of \$300,000 each. The base term expired on January 31, 2019, and each Renewal Option was subsequently exercised with an expiration date one-year later, concurrent with the expiration of each renewal term of the NASPO ValuePoint Contract. The third and final Renewal Option was exercised without the additional \$300,000 since it was determined that performance under the third Renewal Option could be accomplished using unspent funds already appropriated. Therefore, the total value of this contract is Not-To-Exceed \$2,400,000.00.

NASPO is in the process of evaluating and awarding a new Public Safety Video and Vehicle Mounted Equipment Contract. However, evaluations have taken longer than anticipated. Therefore, the current NASPO ValuePoint Contract that was set to expire July 30, 2022, was recently extended to October 30, 2022. Accordingly, the MDTA Police have requested to extend its ICDV contract to co-terminate on October 30, 2022, while it continues to prepare its scope of work for a new indefinite quantity contract. There are approximately \$560,000 of unspent funds remaining on the Contract, thus no additional funds are required.

The NASPO Public Safety Video and Vehicle Mounted Equipment Contract was procured via a Request for Proposals (RFP) with the intent to achieve more favorable pricing than is obtainable by a single entity because of the collective volume of potential purchases by numerous governmental entities. Many of the major industry firms participated in the RFP and were awarded Master Agreements. Per the terms of the RFP, entities utilizing the Master Agreement have the option to request quotes from as many or as few Master Contractors as it determines to be in its best interest. The MDTA issued its scope of work to all Master Contractors to maximize the opportunity to achieve a contract that is in the best interest of the State, both in price and technical aspects and selected COBAN from among four Master Contractors who responded to the solicitation. COBAN's offer was determined to be the most advantageous to the MDTA based on technical features, implementation plan and cost.

J01B8400008 Procurement Officer's Determination Page Two

For the foregoing reasons, in accordance with COMAR 21.05.09.04, this Modification No. Three to extend the expiration date of Contract No. J01B8400008, In-Car Digital Video System Replacement, for a term of three months to October 30, 2022, is determined to be in the State's best interest as it will provide cost benefits to the State and promote administrative efficiencies and is not intended as a means to evade the purposes set forth under COMAR 21.01.03.

Determination by:

Nick Suter	06/23/2022
Nick Suter	Date
Procurement Officer, Division of Procurement	
Reviewed by:	
Donna DiCerbo	6/24/2022
Donna DiCerbo	Date
Director, Division of Procurement	

Approval for processing under the authority of COMAR 21.05.09, Intergovernmental Cooperative Purchasing.

Michael Zimmerman

Chief Procurement Officer, Office of State Procurement

Date

## ICPA Mod. No. 3 POD J01B8400008 In-Car Digital Video System

Final Audit Report 2022-07-15

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By: Ansonia Saunders (ansonia.saunders@maryland.gov)

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