

eMMA Vendor Registration

eMMA is Maryland's new online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities. Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

Qualified vendors may also complete the self-certification process for the Small Business Reserve (SBR) Program and Veteran-owned Small Business Enterprise (VSBE) Program.

eMMA facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

Additional information can be found in the Frequently Asked Questions and Quick Reference Guides. Any questions please contact the eMMA Help Desk at <u>eMMA.helpdesk@maryland.gov</u>.

Procurement Transformation

The electronic Maryland Marketplace Advantage (eMMA) is one part of Maryland's Procurement Transformation. Please watch this short video for an overview of eMMA. eMMA Overview on YouTube Link.

Materials Needed



To complete your registration, you will need a few pieces of information available that will allow you to complete it quickly .

Once you are successfully registered, you will begin to receive notices of bids emailed directly to your primary contact's listed email address.

You can always search bids both in the eMMA system and on the public website at https://emma.maryland.gov .

Information Needed

<u>**Company Tax ID.</u>** Every vendor must have a Tax Identification Number (TIN) in order to do business with the state. This may be either an Employer Identification Number (EIN) or a Social Security Number (SSN) depending on your business type. This number is required to register your company.</u>

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Primary Contact. The Primary Contact is the single contact for receiving solicitations from eMMA. Solicitations are only sent to the email address listed for the primary contact.

3

<u>UNSPSC Commodity Codes</u>. eMMA now uses UNSPSC for identifying the commodities (services, goods, etc.) that you can provide. You must select all codes for your organization to receive solicitations. (Until eMMA knows what you do, the system can not send you a solicitation to consider.)

Use this website, <u>https://www.unspsc.org/search-code</u> to type in your service or goods to

identify your codes.

OR

Use <u>https://www.ungm.org/Public/UNSPSC</u> to search categories and sub categories of

related codes

eMMA Homepage



Screen shot image of eMMA homepage with "New Vendor? Register Now" button.

Company Information

Company Information



Fill in all required Company Information marked with an (*).

Enter 4-digit Security Control validator field.

	E Register Cancel
Security Control	
Retype Characters Here	Fill out all required fields in these sections marked with (*)
Company Information	General Business Address
Legal Name * Tax ID Type * ① en EIN SSN FOREIGN	Address Line 1 *
Doing Business As / Trade Name Federal Tax ID* ①	Address Line 2
DBA or Trade Name	
Organization Type * Tax Country *	City* Zip Code*
 UNITED STATES 	• en
Company Website Year Established	State * Country *
	UNITED STATES
Business Description	Company Telephone Company Fax
	Company Email

Screen shot of eMMA Company Information fields with red arrows indicating several of the required areas.

State and Federal Programs

State and Federal Program Certifications



Mark all state programs by clicking the **radio dial button** for that program. You must select either "Yes" or "No" to move forward. * Additional fields may appear based on your selections.



3

If you are part of a state program (SBR, VSBE, or MBE) click "Yes" and you will be prompted to add your certification for validation. Otherwise, if you are not part of a program, click **"No"**.

* If you do not have your certification number available, leave the field blank or select apply to the program, and then continue with your registration. You can update your certification(s) at any time.

Indicate certifications for federal programs (i.e DBE, SBE), as applicable by clicking either the **"Yes"** or **"No"** radio buttons.

* If you wish to apply for any of those and later obtain a certification, you can update your information at any time.

rocurement Programs	Contact information Complete re fields marke	
tate Programs	First Name *	Last Name *
For information regarding the programs listed below, click here 'no' accordingly	Job Title * en	
Is your company currently enrolled in the following programs?	Email *	Confirm Email *
Small Business Reserve (SBR) Yes No Would you like to apply to Yes No		Confirm Email must have a value
Veteran-Owned Small Business Enterprise (VSBE) Yes • No the VSBE Program? ① Yes • No	Password * Confirm Password	•
Minority Business Enterprise Yes No If you want to apply for MBE program, click here (MBE)	Password must have a value must contain at least 1 NUMERIC character(s) must contain at least 1 SPECIAL character(s) passwords must contain at least 8 characters	
For information regarding certification for the programs listed below, click here. Is your company enrolled in the following programs? Disadvantaged Business Enterprise (DBE) Ves No Small Business Enterprise (SBE) Yes No	 must must be different from previous passwo 	ds

Screen shot of eMMA registration webpage with mandatory fields identified by red circles on field titles.

Registration Contact Information

Registration Contact Information



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Enter your contact information.

Use your email address for your login.

Make sure your password meets the minimum standards. Passwords must be 12 characters in length and must contain one upper case letter, one lower case letter, one special character (i.e. !, \$, %, #), and one number.

Contact informat	tion		
First Name *			Last Name *
Job Title *			
		en	
Email *			Confirm Email *
Password *	Confirm Passw	ord *	
- must contain at	least 1 UPPERCASE char	acter(s)	
	least 1 LOWERCASE cha		
	least 1 NUMERIC charac		
 must contain at 	least 1 SPECIAL characte	r(s) (e.g. !	#\$%)
 must contain at 	least 12 characters		
 must be differe 		1	

Screen shot of Registration Contact information fields.

Commodities

Selecting Commodities

Select your Product and Service Offerings by scrolling through the UNSPSC code list in the drop down box. You should have identified some of them when you searched the UNSPSC lists before you started.



You do not need to stop selecting codes after each one you click. You can continue to srcoll and click to add to your list.

Additional product and service offering codes can be added at any time.

If you accidentally select a wrong code, click the "x" after it's name to delete.

Selecting as many codes as apply will result in more bid opportunities.

roduct & Service Categories * 🕄	
46161501 - AIRPORT SIGNALING SYSTEMS	× -
46161500 - Traffic control X	
46160000 - Public safety and control	
46161504 - Traffic signals	
46161505 - Parking meters	Click on the code as you scroll to add
46161506 - Snow or ice melter	
46161508 - Traffic cones or delineators	it to your list.
46161511 - Traffic beacon	
46161518 - Traffic control channelizer drum	
46161530 - Parking barrier gate	
46161531 - Traffic safety mirror	

Screen shot of eMMA webpage for selecting UNSPCS commodity codes.

3

Service Areas

Adding Service Areas

Select the areas in Maryland where you are willing to provide your goods or services.



Select each area by clicking on the **name**.

You can add as many areas as you wish.

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You can add or delete areas at any time.

Areas Servicing	
rate & Counties * 🛈	
1	•
Maryland	
Allegany (MD)	
Anne Arundel (MD)	
Baltimore (MD)	
Baltimore City (MD)	

Screen shot of eMMA with drop down box for selecting areas in the state of Maryland that the vendor's goods and services will be provided.

Submit Initial Registration

Submit Information

To complete your registration, your organization's record needs to be created in eMMA first. Once that is done, you can continue with the required information to complete the full registration.



Click the **"Register"** button. Your initial registration information has been submitted to create your account.



You will receive confirmation email to the address that you provided that your vendor account has been created. **Check your spam or junk mail if you do not receive the confirmation email in your inbox within a few minutes.*



Click **"Go back to login page"** to complete your registration.

We thank you for your visit.	
Your registration submission for eMaryland Marketplace Advantage (eMMA) has been received. You will receive an email from emma@maryland.gov with next steps.	
← Go back to login page	

Contacts

Primary and Admin Contacts

Each vendor <u>must have a Primary Contact and should have an Admin contact as well.</u> You have as many other contacts as you wish who can work in the eMMA system for your organization.



Screen shot of alerts located on the right side of an eMMA screen with a red arrow to indicate the alert.

When you login after registering, you should see two alert messages about Primary and Admin contacts located on the right side of the screen.

* Alert messages in the eMMA system let you know that there is missing information or other items that you need to address. You may see alerts over time as you work in eMMA. Please click on them to address the alert to keep eMMA working the best for your organization.

Click on the top alert message to add a "**Primary Contact" role.**



Or, another way to add contacts (as well as add and edit other information in the eMMA system) is to use the menu on the left side of the screen.

Use the "Contacts" icon to add contacts to your registration.

*If the menu is icons only, click the >> to expand the menu on the left side and show the titles of the icons as well. You can click << to collapse the menu to icons only at any time.

Create Contact

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Fill in the contact's information.

Click "Save".

Locate the Login information box to the right of the screen. (You may need to expand your screen or scroll to the right if you can not see the Login information box on the right side of your screen.)

ndor Contact Ma	nagement : Victoria Stee	ger		_	\mathbf{i}	8 8 8
Data has been saved		in Sa	Ve Save & Close			
	Training Environment. This is no	ot the Product	ion Enviroment.			
Identity						Login informatio
First Name *	Last Name *		Title		ID	P
Victoria	Steeger			•	22253	1 No login
Email *	Job Title 🛈		R*STARS ID			
victoria.steeger@mai	yland Chief Learning Officer	en				
Status	Vendor					
Active	 Bellman & Symfon Nor 	rth America		*		
Status						
Active						
Phone	Photo		Last connection	1		
Phone	☑ Click or Drag to add a	picture	Last Connection			
4102607570			No available informa	tion		
Cell Phone			Tracking			
			Created on	by		

Screen shot of Create Contact box with arrow indicating Login Information box on right side.



Click on **"No login"** to create a login for your new contact.

Supplier login : Victoria Steeger

ogin*				Password * 🗓	
victoria.steeger@m	naryland.gov				
Identity					External profiles
Title		First Name *		Last Name *	Vendor
	•	Victoria		Steeger	
Email *		Job Title 🕄		R*STARS ID	
Email * victoria.steeger(@maryland.g	Job Title ③ Chief Learning Officer	en	R*STARS ID	
Email * victoria.steeger(Status	@maryland.g		en	R*STARS ID Vendor	
victoria.steeger(Chief Learning Officer		Vendor	
victoria.steeger@	@maryland.g •	Chief Learning Officer	en •		

D Save Save & Close

Screen shot of creating login with password for eMMA contact.

- Best practice is to have the login be their email address.
- <u>Note</u> that the password will not show the characters on the screen as you type in the password or after it is saved.
- Hovering over the information tool tip will give you insights.
- 5
- Click **"Save and Close"** when you have finished.

Contact Roles

Contact Roles

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Now that you have created a contact and given them a login with a password, you need to define their role in your organization for using eMMA. Remember each organization <u>must</u> have a Primary Contact and it is best practice to also identify an Admin (*who can be the same as the Primary Contact if you choose*).

Select the empty drop down box to the right of the contact's email address.

Click on the **role** for the new contact in the drop down role box.

A contact can have more than one role.

Be sure to name a Primary Contact before you finish adding all your contacts for your organization!

✓ In Steeger Victoria ✓ visteeger@gmail.com	•
	Accounting
	Admin
	Forecast Manager
	Marketing
	Primary Contact
	Quality
	Sales
	Technician

Screen shot of Contact box with drop down to select roles.

Finding Open Bids

Ready to Go!

Now that you have completed your organization's registration in eMMA, you will begin receiving bid notifications to the email address that was named as the Primary Contact for the commodity codes that you selected in your registration.

The next step is to see what bid solicitations are available. This can be viewed without logging into eMMA by navigating to the eMMA homepage (<u>https://emma.maryland.gov</u>) and selecting the link entitled "<u>Public Solicitations</u>" on the right side below the login and New Vendor links.

To research what bids have been awarded, select the next link down the right side of the page entitled "**Public Contracts**".

Electronic bids training

Upcoming online training

In the next few weeks, training will be offered for creating and submitting electronic bids as well as receiving electronic awards!

For information on the training, please check the Training page on the Office of State Procurement's website at <u>https://procurement.maryland.gov/</u>.

Below is the screen you will find upon logging into eMMA. You can always update your organization's information by clicking the button on the right side of the page with the "i" and titled "**Company Profile**".



Screen Shot of Vendor Login Screen in eMMA.

Help!

eMMA Help

To get help with eMMA, please email <u>emma.helpdesk@maryland.gov</u>.

We look forward to working with you!



eMMA logo image.